

SPECIALIST ACCOUNTANTS FOR THE FRANCHISE INDUSTRY



Being successful with your franchise depends greatly on the quality of the financial and business advice you receive.

DFK UK & Ireland are specialist franchise accountants and business advisers offering a range of services tailored to meet the particular needs of the franchise sector. Through our national coverage, we have successfully strived to provide the best advice to the franchise industry for over 25 years.

Our member firms have the necessary expertise and in depth sector knowledge to take away the burden of financial reporting and tax planning, leaving you more time to concentrate on building a successful franchise business.

WHAT CAN WE DO FOR YOU?

Whether you are a Franchisor or Franchisee, our extensive sector experience will help you prepare an initial business plan, establish funding, save on your tax planning, and go through sale valuations and treatment of goodwill.

- To help minimise any tax liabilities, our teams of tax specialists will always help you maximise profits and ensure you keep more of them with efficient tax planning.
- With DFK UKI, you also have access to a whole range of other industry specialists, such as investors and legal and operational experts.
- All our relationships are led by a Partner with sector expertise backed by a comprehensive support team to ensure the best responsiveness and quality of service.
- DFK UKI clients benefit from the expertise of more than 35 offices throughout the UK and Ireland and over 300 offices worldwide.

WE CAN HELP WITH...

- *Advice on setting up and starting out* • *Advice on treatment of goodwill* • *Annual reviews*
- *Benchmarking* • *Bookkeeping and accounting* • *Business planning for investment*
- *Company Secretarial support* • *Corporation Tax planning* • *Debt recovery*
- *Financial services* • *Forecasting & cash flows* • *Franchise valuations* • *Management Accounts*
- *Payroll* • *Personal tax planning* • *Reporting to franchisor* • *VAT* • *Year-end accounts*

DON'T JUST TAKE OUR WORD FOR IT.

See what we have done and what our clients have to say about us.

TAX SAVINGS FOR COSTA COFFEE

Our client operates a regional chain of coffee shops under a franchise from a multi-national group and was looking to significantly expand their network of outlets.

Each fit-out had to be carried out to meet brand specific requirements and cost on average £120k.

By working with the approved contractors and visiting a selection of the outlets, we were able to identify costs that qualify for tax allowances to set against profits. Our expert team were able to claim for trade specific expenditure that would not generally be identified as qualifying and successfully included approximately 80% of the overall fit-out costs in the claim.

The client will save in the region of £160k in tax as a result of the exercise.



Having moved from London to Newcastle when I was given the opportunity to purchase five McDonald's franchises, I found having a firm of accountants based in London no longer matched my business needs.

DFK UKI was recommended to me by a business associate as being a firm with experience in dealing with a wide variety of clients in a professional manner, whilst maintaining a friendly and approachable style. After meeting with DFK UKI it was evident that they were the right choice for me with appropriate and helpful advice offered even, before I had engaged them as my accountants.

As well as working with my business team on a monthly basis, assisting in providing relevant, accurate management information to tight deadlines, I also rely on them to prepare my yearly accounts and tax returns taking advantage of all possible tax saving opportunities.

DFK UKI assessed the business structure and incorporated the business as this was a more appropriate vehicle going forward.



A Khan Restaurants Limited

OUR CLIENT BASE INCLUDES:

- *3G Games* • *Auditel* • *Costa Coffee* • *BCR Associates*
- *Dominos* • *Expense Reduction Analysts*
- *Great Wall Motors* • *Interlink Express* • *McDonald's*
- *Moshulu Shoes* • *O'Briens Sandwich Bars* • *PC PAL*
- *Proper Pasty* • *Sixt Car Rental* • *Specsavers*
- *The Creation Station*



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